FONDATION DU CÉGEP HÉRITAGE HERITAGE COLLEGE FOUNDATION FINANCIAL STATEMENTS JUNE 30, 2020

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INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION

Qualified Opinion

We have audited the financial statements of FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION (the organization), which comprise the balance sheet as at June 30, 2020, and the statements of operations, changes in net assets and cash flow for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the organization as at June 30, 2020, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many not-for-profit organizations, FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION derives revenue contributions to fund-raising campaigns the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these contributions was limited to the amounts recorded in the records of FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION. Therefore, we were not able to determine whether any adjustments might be necessary to annual revenue from contributions to fund-raising campaign, excess of revenues over expenses, cash flows from operating activities for the years ended June 30, 2020 and 2019, current assets as at June 30, 2020 and June 30, 2019 and net assets as at June 30, 2020 and June 30, 2019. Our audit opinion on the financial statements for the year ended June 30, 2019 was qualified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the organization's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.

- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Létesque Marchand Werch, SENCRL

Gatineau, Québec December 14, 2020

¹ By Claude Boisvert, CPA auditor, CA

FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION STATEMENT OF OPERATIONS

FOR THE YEAR ENDED JUNE 30, 2020

		2020		2019	
REVENUES					
Government grants (Schedule A)	\$	20,000	\$	21,800	
Annual fund-raising campaign (Schedule B)		73,361		106,535	
Related not-for-profit organization - salaries and employee					
benefits (Note 6)		39,771		37,113	
Net investment income (Schedule C)		(3,343)		20,528	
		129,789		185,976	
EXPENSES					
Student assistance		14,238		8,884	
Bursaries		9,600		20,850	
Donations (learning centre) (Note 6)		-		15,000	
Project funds		4,000		3,378	
Operating fees (Schedule D)		44,244		42,124	
Fundraising activities (Schedule E)		40,332		38,364	
		112,414		128,600	
EXCESS OF REVENUES OVER EXPENSES					
BEFORE FORGIVENESS OF LONG-TERM DEBT		17,375		57,376	
RELATED NOT-FOR-PROFIT ORGANIZATION -					
FORGIVENESS OF LONG-TERM DEBT (Note 6)				157,406	
EXCESS OF REVENUES OVER EXPENSES	\$	17,375	\$	214,782	

FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION CHANGES IN NET ASSETS

FOR THE YEAR ENDED JUNE 30, 2020

	2020	2019
BALANCE, BEGINNING OF YEAR	\$ 364,580	\$ 149,798
EXCESS OF REVENUES OVER EXPENSES	 17,375	 214,782
BALANCE, END OF YEAR	\$ 381,955	\$ 364,580

FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION BALANCE SHEET

AS AT JUNE 30, 2020

		2020	2019	
ASSETS				
CURRENT ASSETS				
Cash	\$	18,448	\$	35,663
Short term savings (Note 3)		259,054		-
Contributions and other receivables (Note 4)		18,821		17,208
Prepaid expenses		5,500		-
Current portion of investments (Note 5)		82,436		180,750
		384,259		233,621
INVESTMENTS (Note 5)		76,119		168,039
	\$	460,378	\$	401,660
LIABILITIES				
CURRENT LIABILITIES				
Accounts payable and accrued liabilities	\$	1,572	\$	_
Due to Heritage College (Note 6)		76,851		37,080
	- 10	78,423		37,080
NET ASSETS		381,955		364,580
	\$	460,378	\$	401,660

Yes a second sec	Signed for the Board,
Director	Chris Schales
Director	

FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION STATEMENT OF CASH FLOW

FOR THE YEAR ENDED JUNE 30, 2020

	2020		2019	
OPERATING ACTIVITIES				
Excess of revenues over expenses	\$	17,375	\$	214,782
Non-cash items: Forgiveness of long-term debt to Heritage College Unrealized gain/loss on fair value of investment		- 6,484		(157,406) (18,555)
		23,859		38,821
Net change in non-cash items related to operating activities (Note 8)		34,230		37,958
		58,089		76,779
INVESTING ACTIVITY				
Investments and cash flows from investing activities		183,750		(30,314)
FINANCING ACTIVITY				
Due to Heritage College		-		(25,000)
INCREASE IN CASH AND CASH EQUIVALENTS		241,839		21,465
CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR		35,663		14,198
CASH AND CASH EQUIVALENTS, END OF YEAR	\$	277,502	\$	35,663

Cash and cash equivalent consist of cash and short term savings.

AS AT JUNE 30, 2020

1. GOVERNING STATUTES AND PURPOSE OF THE ORGANIZATION

The Organization is legally constituted under the Part III of the Companies Act (Québec). The Foundation is a registered charitable organization within the meaning of the Income Tax Act and as such is exempt from income taxes. The Foundation's objective is to collect funds in order to enhance student services, increase resources allocated to perseverance bursaries and student projects, improve accessibilty of special needs students, and to replace and upgrade equipment including new technology information equipment used in the class rooms.

2. SIGNIFICANT ACCOUNTING POLICIES

The organization applies the Canadian accounting standards for not-for-profit organizations in Part III of the CPA Canada Handbook – Accounting.

Financial instruments

Initial and subsequent measurement

The organization initially measures its financial assets and liabilities at fair value, except for certain related party transactions that are measured at the carrying amount or exchange amount, as appropriate.

The organization subsequently measures all its financial assets and liabilities at cost or amortized cost, except for investments in equity instruments that are quoted in an active market, which are measured at fair value. Changes in fair value of these financial instruments are recognized in net income in the period incurred.

Financial assets measured at amortized cost on a straight-line basis include cash, short term savings and contributions and other receivables.

Financial assets measured at fair value include market-linked guaranteed investment.

Financial liabilities measured at amortized cost on a straight-line basis include accounts payable and accrued liabilities and the due to Heritage College.

AS AT JUNE 30, 2020

2. SIGNIFICANT ACCOUNTING POLICIES (continued)

Financial instruments (continued)

Impairment

For financial assets measured at cost or amortized cost, the organization determines whether there are indications of possible impairment. When there is an indication of impairment, and the organization determines that a significant adverse change has occurred during the period in the expected timing or amount of future cash flows, a write-down is recognized in net income. A previously recognized impairment loss may be reversed to the extent of the improvement. The carrying amount of the financial asset may not be greater than the amount that would have been reported at the date of the reversal had the impairment not been recognized previously. The amount of the reversal is recognized in net income.

Transaction costs

Transaction costs related to financial instruments that will be subsequently measured at fair value are recognized in net income in the period incurred. Transaction costs related to financial instruments subsequently measured at amortized cost are included in the original cost of the asset or liability and recognized in net income over the life of the instrument using effective interest method.

Revenue recognition

The Organization follows the deferral method of accounting for contributions. Under this method, contributions restricted for future period expenses are deferred and are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions and pledge amounts are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

The Organization recognizes contributed supplies and services when the fair value of these contributions can be reasonably estimated and if it would have had to otherwise acquire these supplies and services for its normal operations. During the year, the Heritage college paid the audit fees and a portion of the salary of an employee. These transactions were recorded as contributions from a related not-for-profit organization and expenses for the year.

AS AT JUNE 30, 2020

		2020	2019
			2019
Enhanced Investment Business Accounts	\$	259,054	\$ -
CONTRIBUTIONS AND OTHER RECEIVABLE	S		
		2020	2019
Contributions receivable (Note 6)	\$	1,096	\$ -
Pledge amounts receivable		16,000	12,500
Payroll deduction from Heritage College employees (Note 6) Accrued interest)	1,554	- 400
Sales taxes receivable		171	2,428 2,280
	\$	18,821	\$ 17,208
INVESTMENTS			
		2020	2019
Term deposits, interest rate per year of 2,15%, redeemed on November 22, 2019	\$	-	\$ 15,000
Market-linked guaranteed investment, maturing on April 19, 2021 with a maximum yield at maturity of 13.05%, cumulative rate of return as at June 25, 2020 is 9.79%		82,436	83,825
Market-linked guaranteed investment, maturing on April 19, 2023 with a maximum yield at maturity of 35.10%, cumulative rate of return as at June 25, 2020 is 11.80%		76,119	84,214
Term deposits, interest rate per year of 2,15%, redeemed on November 22, 2019		-	150,750
Term deposits, interest rate per year of 2,15%, redeemed			1.7.000
on November 22, 2019			 15,000

AS AT JUNE 30, 2020

5. INVESTMENTS (continued)

Current portion of investments	82,436	180,750
	\$ 76,119	\$ 168,039

6. RELATED PARTY TRANSACTIONS

The Heritage College exercises a significant influence over the Heritage College Foundation due to the interchange of managerial personnel and the representation of certains employees of the Heritage College on the Foundation's board of directors.

In 2012 the College explored the feasibility of creating a Foundation and holding a Major Fundraising Campaign. The College sanctioned the creation of the Foundation for which Patent Letters were granted April 2, 2013 and the College endorsed the holding of a major fundraising campaign. The College advanced funds for start-up, consultant, manpower and operating costs inherent to incorporating the Heritage College Foundation, as well as preparing and running the major fundraising campaign.

		2020	2019	
Summary of the related party transactions that occured during the year				
Contributions from (to) the Heritage College:				
Salaries and fringe benefits Donations (learning centre) Professionnal fees and other donations Forgiveness of long-term debt	\$ \$ \$	39,771 - 2,000 -	\$ \$ \$	37,113 (15,000) 4,637 157,406
Financial position at end of year:				
Due to (receivable from) the Heritage College:				
Salaries and fringe benefits	\$	76,851	\$	37,080
Student voluntary contribution Payroll deductions from Heritage College employees	\$ \$	(1,096) (1,554)	\$ \$	-

AS AT JUNE 30, 2020

7. FINANCIAL INSTRUMENTS

Financial risks

The organization is exposed to various risks through its financial instruments, without being exposed to concentrations of risk. The main risks are broken down below.

Credit risk

Credit risk is the risk that one party to a financial asset will cause a financial loss for the organization by failing to discharge an obligation. The organization's credit risk is mainly related to contributions and other receivables.

Market risk

Market risk is the risk that the fair value or future cash flows of the organization's financial instruments will fluctuate because of changes in market prices. Some of the organization's financial instruments expose it to this risk, which comprises currency risk, interest rate risk and other price risk.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in interest rates. The organization is exposed to interest rate risk on its fixed-interest rate financial instruments. Fixed interest rate instruments subject the organization to a fair value risk, since fair value fluctuates inversely to changes in market interest rates.

Liquidity risk

Liquidity risk is the risk that the organization will encounter difficulty in meeting obligations associated with financial liabilities. The organization is exposed to this risk mainly in respect of its accounts payable and accrued liabilities and its due to Heritage College.

Other price risk

Other price risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. The organization is exposed to other price risk through its investments in quoted shares for which the value fluctuates with the quoted market price.

AS AT JUNE 30, 2020

8. NET CHANGE IN NON-CASH ITEMS RELATED TO OPERATING ACTIVITIES

	:	2020	2019
Contributions and other receivables	\$	(1,613)	\$ 5,511
Prepaid expenses		(5,500)	-
Accounts payable and accrued liabilities		1,572	-
Due to Heritage College		39,771	32,447
	\$	34,230	\$ 37,958

9. COMPARATIVE FIGURES

Certain figures for 2019 have been reclassified to make their presentation identical to that adopted in 2020.

FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION SCHEDULES

FOR THE YEAR ENDED JUNE 30, 2020

50.000	2020		2019	
SCHEDULE A				
GOVERNMENT GRANTS				
Municipal Provincial	\$	20,000	\$	21,300 500
	\$	20,000	\$	21,800
SCHEDULE B				
ANNUAL FUND-RAISING CAMPAIGN				
Individuals	\$	8,028	S	7,451
Partner		-		20,697
Businesses		17,170		29,075
Related not-for-profit organization - other		2,000		4,637
Other not-for-profit organizations Payroll deduction from Heritage College employees		41,200		35,285
Students voluntary contribution		3,456 1,096		5,412 2,247
Other fund-raising activities		411		1,731
	\$	73,361	\$	106,535
SCHEDULE C				
NET INVESTMENT INCOME				
Net investment income	\$	3,141	\$	1,973
Unrealized gain/loss on fair value of investment		(6,484)		18,555
	\$	(3,343)	\$	20,528

FONDATION DU CÉGEP HÉRITAGE/HERITAGE COLLEGE FOUNDATION SCHEDULES

FOR THE YEAR ENDED JUNE 30, 2020

	2020		2019	
SCHEDULE D				
OPERATING FEES				
Salaries and fringe benefits	\$ 39,771	\$	37,113	
Professional fees	4,280		2,200	
Promotion and marketing	102		2,811	
Office expenses	 193	_		
	\$ 44,244	\$	42,124	
SCHEDULE E				
FUNDRAISING ACTIVITIES				
Salaries and fringe benefits	\$ 39,771	\$	37,113	
Community outreach	161		593	
Travel expenses	236		78	
Other fundraising activities	 164		580	
	\$ 40,332	\$	38,364	